

# GREENNILE

Engineering & Trading Services

# For Future Business

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#### About Us

Overview: The Green Mile company is an engineering & trading services entity that was established in Oman to provide the local and international companies with solutions to its concerns involving downstream marketing operations. Its strength lies in the credentials and experience of its founders who have spent their career life in the past, working in major industries. What makes Green Mile Company unique and different are not only the credentials of its founders but also their value system and beliefs that bind their individuality to a common vision of adding values and services to their partners or customers.

Mission: We are firm believers that through a clear perspective and a rigorous management process, we can turn the most astonishing ideas into a firm and successful reality. Through our passion and commitment to excellence, we work together to affirm our position in today's market and create long-term value for our clients.

Vision: By combining our hard work with our passion for the industry, we aim to establish the company as a recognized distributor in the Middle East and across the four corners of the planet, valued for our competitive edge and our high standards.

Values: The followings are our core values against which we measure ourselves in the way in which we do business on a day-to-day basis:

Customer is first: We make every decision and measure every outcome based on how well it serves our customers.

Team on a mission: Green Mile is made up of amazing individuals, but it's only through teamwork that we achieve greatness. We're committed to helping our customers by working together with equal parts humility and ambition.

**Act with integrity:** We're honest, transparent and committed to doing what's best for our customers and our company. We openly collaborate in pursuit of the truth. We have no tolerance for politics, hidden agendas or passive-aggressive behavior.

Make a difference every day: We constantly push ourselves to be our best, we focus on solutions, and we arrive every day inspired to make an impact through our talents, passion and hard work.



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Oil & Gas

Oil & Gas: companies are always looking for strategies to improve operational efficiency and reduce expenditures. And this is especially true during a market downturn. The procurement function in oil and gas can play a pivotal role in achieving greater operational and financial efficiency. Generally speaking, procurement process optimization validates the need for better demand management, better supply management, and better overall risk management, ensuring a complete and accurate picture of spending. Typically, the key business drivers of procurement optimization are cost and risk reduction through standardization of processes, profit growth through cost savings, and better management of existing inventories.

Green Mile is a highly motivated and experienced organization specializing in the supply of products to the oil & gas Projects and Industries. Our core business is to deliver materials to the exacting standards and time-frames of our customers in the metallurgical, oil & gas, petrochemical and renewable industries, utilizing our extensive knowledge of processes and product, operational requirements and management capabilities in conjunction with our extensive network of offices and companies.



The services and support provided are tailored to the needs of a particular customer and project, and are driven by in-depth knowledge of the products and manufacturing processes involved, project management, administration and co-ordination skills. We are experts in the sourcing and supplying of materials to meet the individual requirements of a project, regardless of size, scope or difficulty. We are aware of the importance of on-time delivery and the pressures of meeting fabrication schedules, and also the importance of accurate and up-to-date reporting.

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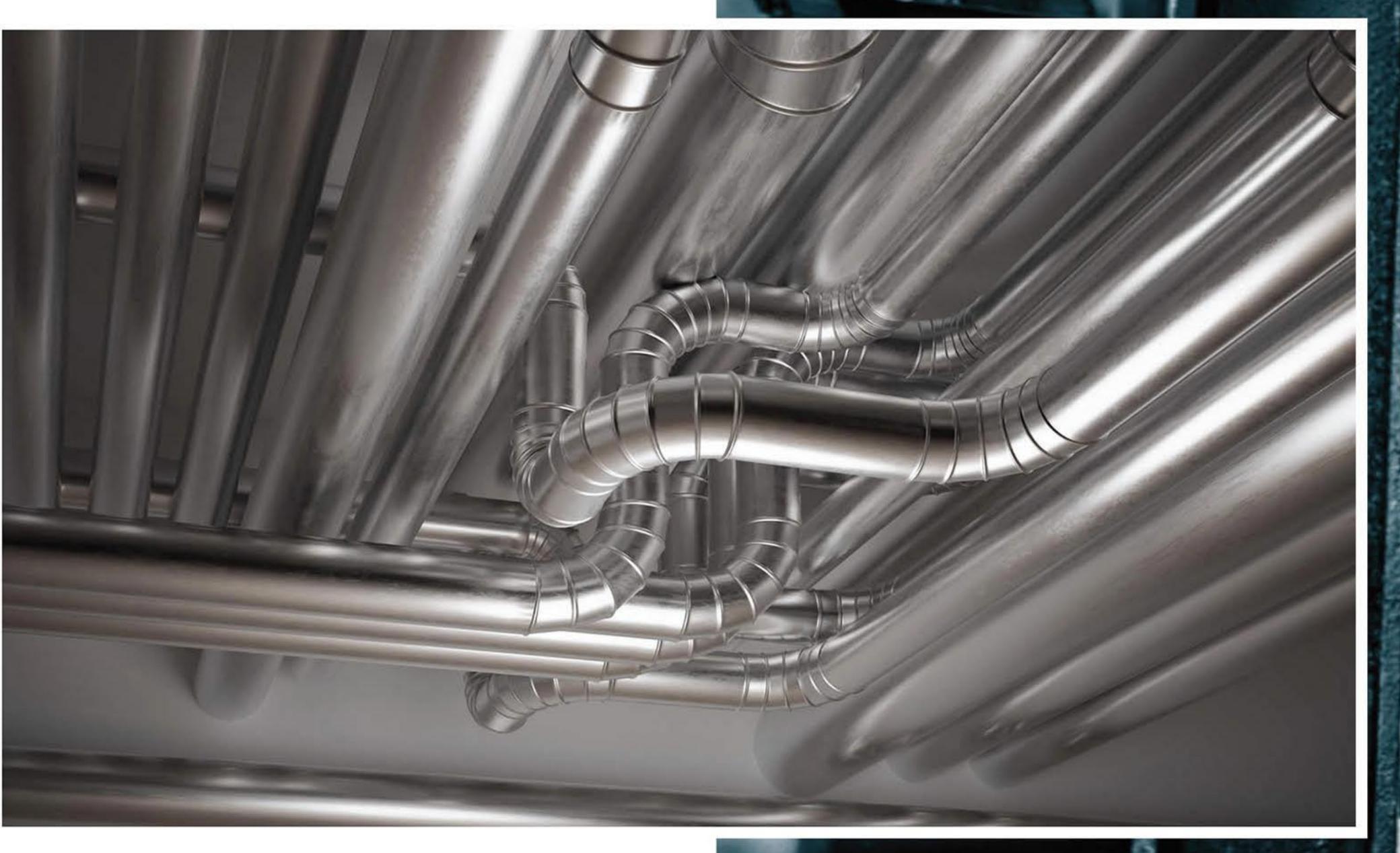
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# HVAC Devices & Accessories

GREEN MILE is a company that is strongly rooted in the Middle East, able to offer its customers optimal air and water energy solutions. A significant progression of growth accompanied by demanding challenges and crowned by the satisfaction of the results achieved in the global market, while still adhering to its roots. GREEN MILE has been developing solutions based on energy savings and its business processes and products reflect an awareness that has always demonstrated a respect for the environment.



The streamlined and independent managerial structure enables value to be implemented where required, according to the needs of the market, in terms of rapid and flexible strategies.

#### HVAC Devices & Accessories









Compressor: Air conditioning compressors reduce costs across the entire product lifespan in the application. They support system design for high efficiency performance and for the use of alternative refrigerants for light commercial, commercial and industrial HVAC applications such as rooftops units, chillers, process cooling, packaged units etc.

The versatility, flexibility and efficiency of air conditioning compressors ensure competitive design costs and shorter development times for HVAC units ranging from 2.5 to 350 tons. This offer includes the pioneering oil-free centrifugal, Turbocor Compressors as well as Scrolls with Intermediate Discharge Valves (IDVs), that optimize part-load efficiency, are backward compatible and minimize redesign costs.



VRF: In recent years user expectations of air conditioning systems have changed. They demand a range of services that optimizes room comfort and reduces energy and maintenance costs, combined with maximised simplicity and operating flexibility.

The VRF systems are the perfect answer to all these requirements and are increasingly used as an alternative to traditional water based heating and cooling systems.

Variable refrigerant flow benefits from the advantages of direct expansion linked to inverter control and the most sophisticated makes VRF the most flexible choice to GREEN MILE's cooling solutions, satisfy any building requirement.



Chiller: Modern industry's increasing electronic control. This technology has levels of sophistication and capital many advantages, from the system investment imply that highest precision design to the installation and operation with zero downtime are an absolute phase. The wide range of indoor units must for an economically viable process. developed specifically for industrial users, perfectly answer industry's need for precise temperature control and absolute reliability, 24 hours a day, 365 days a year. The cost of not implementing the optimized solution far exceed the cost of an optimized Green Mile cooling solution.



## Metal Industries

However our team represents a long experience in this business. During decades our key staff has established good relations with various producers and clients and as a result we have achieved a very good foundation with large and well-known companies in the market. We are genuinely proud of that! At the same time we are always making efforts to improve ourselves and develop. Our main goal is to become a single stop solution provider for the metal industry as follows in the region.







Our extensive industry networks and exclusive arrangements with various producers/suppliers enable us to accommodate all type of client requirements in terms of order size, product specifications, bespoke contract arrangements and delivery timings.





## Green Mile Partners

Oil & Gas





































Muscat

Oman

Salalah

Yemen

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